MONSTER STUDIOS

VIDEO IN
RECRUITMENT



LAW. ANTED in an Office of respectability, a CLERK, who perfectly understands the Practice of the several Courts of Law and Equity. Enquire at Mr. Stevenson's, Stationer, Middle Temple.

"How much further have we progressed from textual ads, even with the advent of online recruitment?"



What's Important to both Millennials and Gen-Z?

They want to be **happier** than their parents

Find more purposeful work and work with better companies.

They want their companies to align with their values.

They are **digital natives** that want to be delivered relevant info rather than seek it out.

They want to engage with content in their **preferred formats**.



5 BILLION



100 MILION



300%



260%



It is time to move the recruitment experience forward



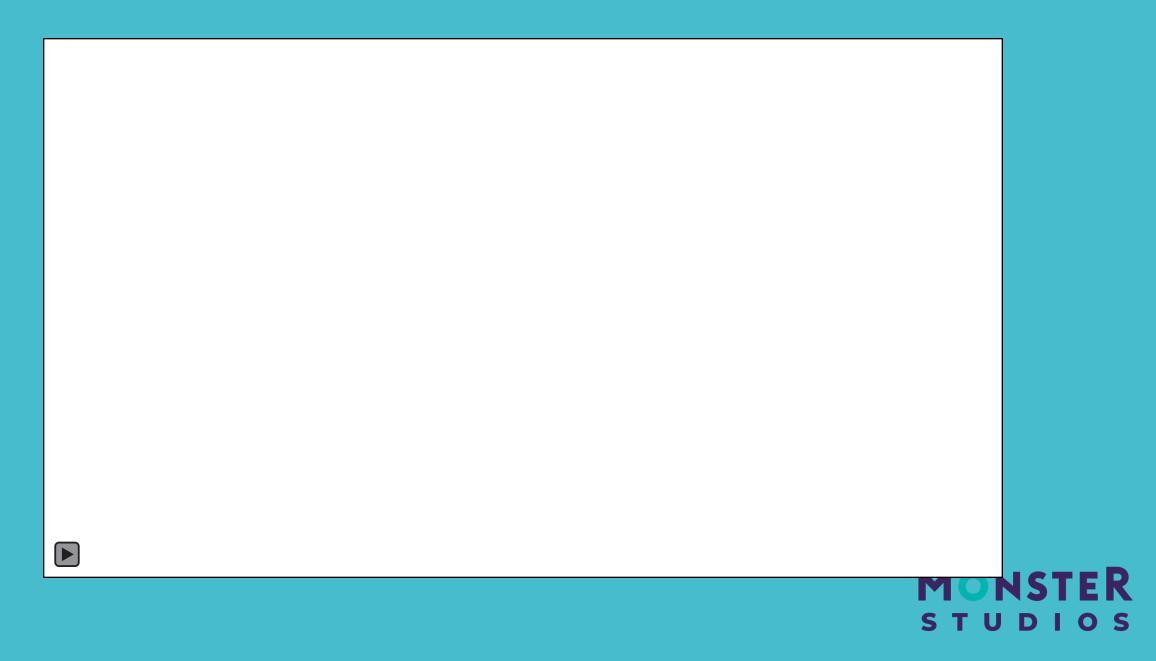




HOW IT WORKS



Here's what it looks like



COST

FREE!

DIFICULTY

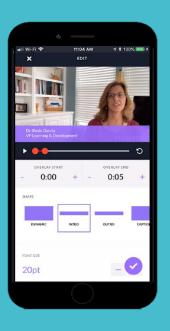
EASY!





Record:

Create a script and upload for a smooth video. Outlines help you position yourself in the right spot.



Edit:

Trim, add captions, and import pictures or videos to bring your brand to life.

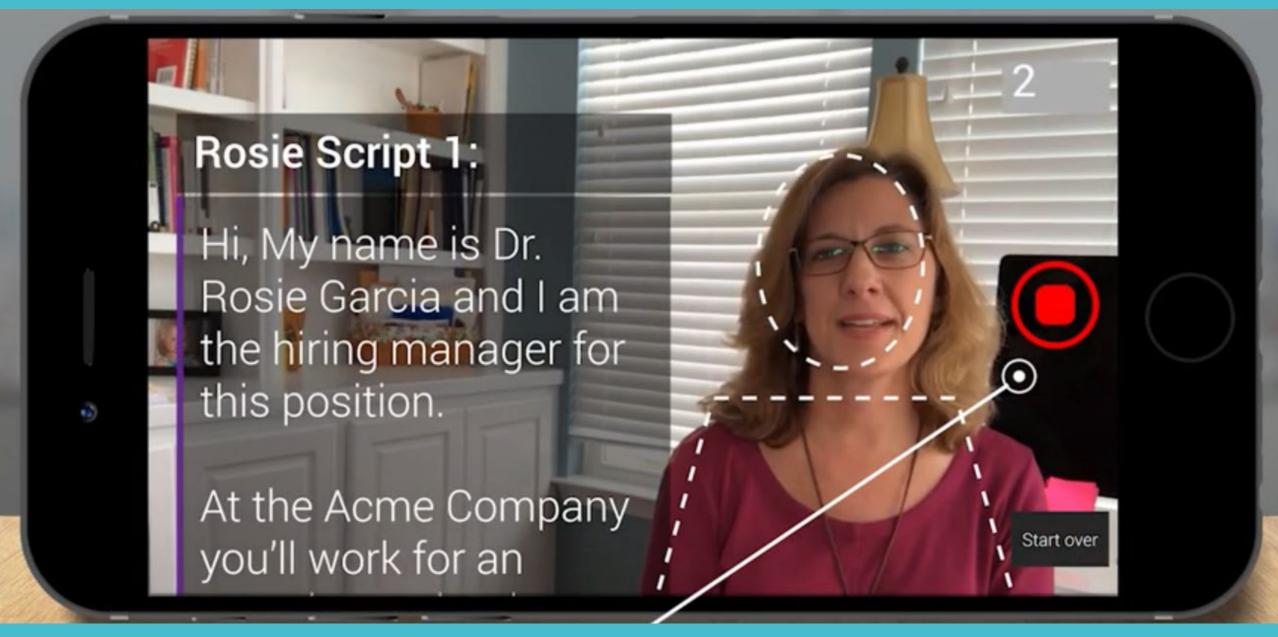


Share:

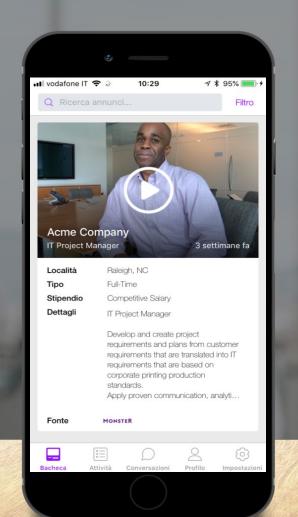
Upload your video to an existing Monster job ad with a single click

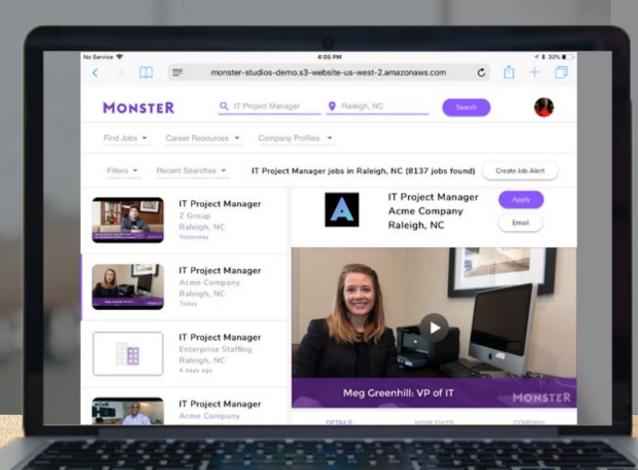


Record with Teleprompter



This is what it looks like on the advert!





WHAT ARE THE RESULTS?





What are the results?

2019 Beta Test - 110 Companies created 731 jobs with Videos

50% Uplift of conversion rate for jobs with video

60% Uplift in Views

114% Uplift in Applications

What are the results?

97.5% of customers liked the concept of Monster Studios

87.8% Think Monster Studios will distinguish Monster from the competition

83%

Think that Monster Studios will contribute to the online recruitment market disruption and evolution

Said they will use it on some or all of their Monster jobs

"The app is great - It was really intuitive and really easy to use!

The script is really nice it's helpful to not have to remember.

The editing is also really good."

"The day after
I posted the video to my job,
I had five CVs in.

That's saying something... I hadn't seen that before."



"Overall, it's been really easy which is nice – everyone has said they thought it was way easier than they thought it would be!" "Anytime you're just trying to get a little extra traffic on a job posting – just seeing a video will generate more clicks

It's important to do absolutely everything you can to generate more traffic on that post!"

THE CHALLENGE OF ADOPTION



Said they will use it on some or all of their Monster jobs

"Most customers agree it's a good idea, why wouldn't they do it?"



Engages with desirable candidates

Camera Shy

Allows customers to showcase their employer brand, location and workforce

Resistance to Change

Having video on a job post improves it's SEOas rich content is rewarded

Lengthy Approval Process

It's FREE

Time-Pressure

Camera Shy

Resistance to Change

Lengthy Approval Process

Time-Pressure

Generational Resistance

Early adopters will benefit Others will follow Video is inevitable

Should be the same as a job ad

This can be a time saver Make better hires faster Videos can be re-used